



Muscogee County School District
Columbus, Georgia

REQUEST FOR PROPOSAL:
Classrooms of Tomorrow - Interactive Learning & Meeting
Centers Audio Visual Equipment and Services

RFP NUMBER 21-008

For all questions about this RFP contact:

Aileen Arrighi, CPPB
Senior Buyer
Muscogee County School District
P.O. Box 2427, 2960 Macon Road
Columbus, GA 31902
706-748-2352
Fax 706-748-2359
arrighi.aileen@muscogee.k12.ga.us

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PROPOSAL CHECK LIST

This standardized check list has been provided to assist the vendor with the submission of their Proposal package. This checklist cannot be construed as identifying all required submittal documents for this project. Vendors remain responsible for reading the entire Proposal document to ensure that they are in compliance. Proposals may be considered subject to rejection if, in the sole opinion of the District, there is a serious omission, unauthorized alteration of form, an unauthorized alternate Proposal, incomplete or unbalanced unit price, or irregularities of any kind.

- Proposal Signature and Certification Form – all information completed and signed
- Financial Form – signed
- Federal Work Authorization Contractor Affidavit (if awarded)
- Federal Work Authorization Subcontractor Affidavit (if awarded)
- Exceptions or Deviations to Specifications – signed and/or information completed
- Disclosure of Subcontractors, Subconsultants and Suppliers – signed and/or information completed
- Reference Request Form – list three (3) references of similar size and scope
- W-9 – completed and signed (if not a District registered vendor)
- Sample Contract – provide a sample contract intended to use if awarded the contract
- Copy of Business License
- Copy of Required/Applicable Licenses or Certifications per Specifications
- Required Number of Copies of the Proposal

1.0 INTRODUCTION

1.1 Objective – Purpose of Procurement

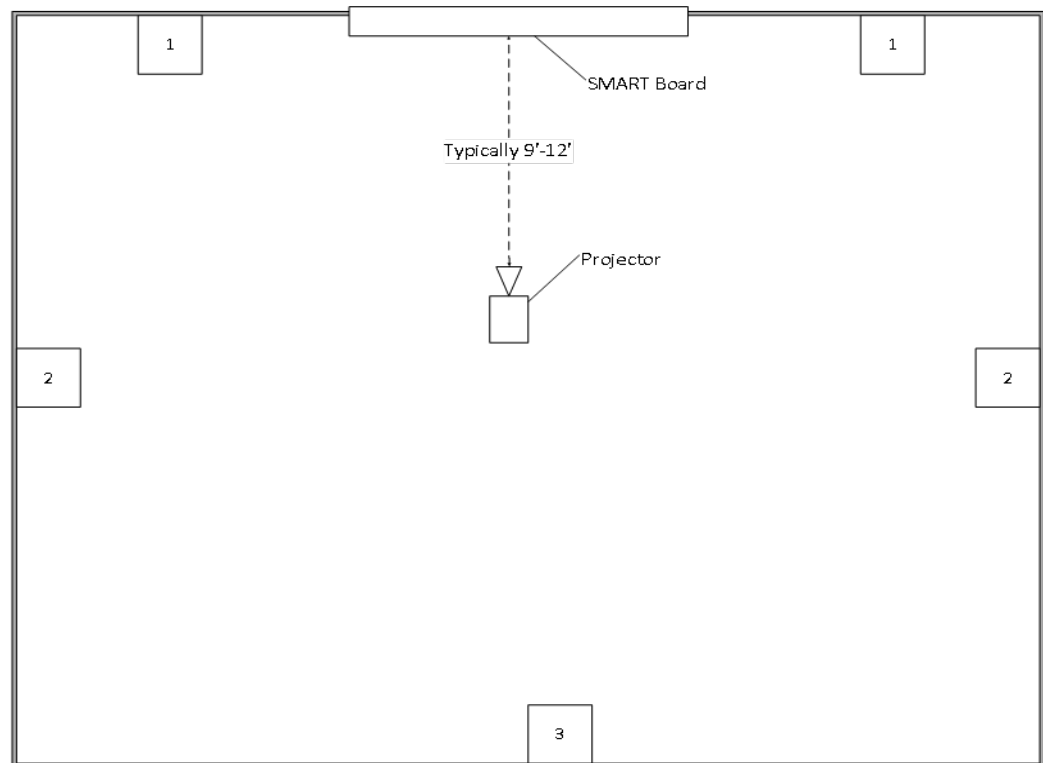
- A. The objective of this Request for Proposal (RFP) is to solicit proposals from qualified Audio/Video vendors with a proven track record of success to provide a district-wide Audio/Video solution that includes the system design, procurement, installation, testing, maintenance/support and removal of existing equipment for MCSD's Classrooms of Tomorrow Initiative & Learning/Meeting Center environments.

In using this method for solicitation, we are requesting your best effort in seeking the greatest value for our requirements. To be eligible for consideration, sealed proposals shall be presented in accordance with the instructions of this solicitation and within the timeframe specified. It shall be the responsibility of the selected provider to meet all specifications and guidelines set forth herein, in addition to all applicable laws and regulations. Muscogee County School District (MCSD), at its discretion, determines the criteria and process whereby proposals are evaluated and awarded. No damages shall be recoverable by any challenger as a result of these determinations or decisions by Muscogee County School District (MCSD).

- B. The laws of the State of Georgia shall prevail concerning all purchases of products and services under this RFP and subsequent contract(s). Venue shall be in the court of competent jurisdiction in Columbus, Muscogee County, Georgia. Several Georgia statutes proscribe jurisdiction and venue for different types of cases that involve state agencies. Any provision that requires legal action that would require travel by MCSD employees likely violates the Constitutional provisions noted above.
- C. Scope of Work: MCSD is soliciting proposals from qualified Audio/Video vendors to provide a district-wide Audio/Video solution that includes the system design, procurement, installation, maintenance/support and removal of existing equipment for the Classrooms of Tomorrow Initiative / Learning/Meeting Center environments and post installation support of all equipment procured, installed and implemented through this RFP, to include any break/fix and warranty work.
1. The Classrooms of Tomorrow design will equip, enhance, and support traditional, concurrent, and online teaching models. Minimum specifications may include an interactive panel, video camera integration to support all teaching models, a microphone, and speakers for the classroom. (An all in one unit, such as a sound-bar with video and microphone built-in is preferred).
 - a) The qualified Audio/Video vendor shall propose a minimum of one but, no more than two alternative system design concepts that captures the state of national trends for K-12 education and their vision for innovative and engaging Classrooms of Tomorrow.
 - b) Learning Meeting Center minimum specifications may include: a 75" panel with audio/video enabled for online video conferencing.
 - c) MCPEC Large Meeting Center minimum specifications include a complete audio/video system that will incorporate a high definition digital multi-camera system for live streaming, video conferencing, and recording of scheduled events. A complete system will include an audio microphone component that integrates seamlessly with live streaming and video conferencing and allows for a central method of enabling or muting multiple microphones. Equipment, flat panel monitors, cabling and other associated hardware will be consolidated and recessed to present a clean, efficient, and modern design. The system should be easy to use, preferably by a single staff member,

require little setup time, accommodate multiple inputs of audio and video for graphics, and meet any other pertinent operational needs. The cameras should be able to view the audience, the board members, the cabinet members, and any speaker standing at the podium. The podium should have inputs to attach a computer for presentations with audio and video from that location.

2. Proposals are requested from fully qualified respondents (i.e. fully meeting the mandatory minimum requirements in Section 4.0) to provide classroom/meeting center design, equipment, delivery, installation, removal of existing equipment, additional supporting installation work as required, training, and post installation support to the school district for items within the scope of the following areas. Individually priced items will be requested on quotes.
3. The basic classroom configuration is shown in the following diagram.



- a) Current AV solutions include but are not limited to:
 - SmartBoard with NEC projector and Extron unit
 - SmartBoard with Epson non-interactive projectors and Extron or C2G unit
 - Epson interactive projector on whiteboard and Extron or C2G unit
 - 65" and 75" Interactive Smart Panel
 - 60"-75" Interactive Viewsonic Panels
 - 55'-75" NEC, Viewsonic, Samsung non-interactive displays

- b) Boxes 1-3 represent Extron Control Panel locations as they relate to the current SMART Board and Projector. Because each campus' room is unique, a walkthrough of each target room will be required to determine which configuration was used.
- c) Location 1- The control panel is located to either side of the same wall as the SMART board.
- d) Location 2- The Control Panel is located on a sidewall perpendicular to the wall where the SMART Board is located usually located near the teacher desk.
- e) Location 3- The Control Panel is located on the opposite wall as the SMART Board.
- f) The District has an on-going need to remove surplus material from schools and departments. Proposer should indicate how proposer could assist in this and if there is a cost associated with equipment removal and delivery to the MCSD warehouse.

4. **Equipment Specifications* – Interactive Flat Panel**

*All equipment must be in new condition.

Number of Units	Minimum to purchase over 3 years; 1,500 (depending on initial pilot results demonstrating soundness of solution design, implementation, usability, and durability expected for an instructional environment).
Warranty	The equipment warranty will be a minimum of three years, with an optional extension up to five, and will begin when the equipment is accepted by the District
Size of Panel:	Minimum size 75" for MCSD standard solutions.
Resolution:	Minimum resolution of Full-HD 1080P
Other Feature Requirements:	<ul style="list-style-type: none"> a) Equipment must be able to support multi-touch-enabled gestures (Windows and Mac OSX) and support Chrome casting. b) Must enable users to interact with, move and manipulate digital ink as if it were an object, when used with compatible software c) List all software compatible with board and pricing
Power:	AC 100-240 V
Input Ports:	Includes minimum of 2 HDMI, USB 3.0
Installation:	Proposer will be required to remove existing Audio-Visual solution and/or white board on wall. New panel installation will need to accompany new Audio-Visual solution. This will be determined on a room by room basis. Any damage to wall caused by removal of A/V solution and/or board/panel should be

	repaired by vendor. Onboard computer must be configured in coordination with our Data Center Operations.
Support	Phone and online support must be available at no charge, with no maximum support time limits.

- a) Vendor is responsible for specifying all miscellaneous cabling and connectors needed for the project including installation. MCSD will not be held responsible for missing parts to complete project.
- b) It is assumed that over the life of any agreement resulting from this RFP that certain equipment and/or components will have reached an ‘end of life’ state. In these cases, MCSD would like to be informed and have the opportunity to update any of these specifications accordingly to insure MCSD is installing ‘current’ equipment.
- c) While there will be one interactive flat panel that will be considered to be the base standard installation item, there may be cases where MCSD asks that a different panel be substituted.

D. Additional Learning Center Components

There will be several cases where other district initiatives and funding sources will be able to enhance the basic Learning Center configuration. For these cases, the items must also be available to the district on an as needed basis.

E. Vendor Proposed Additions and Services

MCSD would like to offer all vendors the opportunity to suggest additional items that may be of value or, in your experience, are complimentary to the equipment being sought within this RFP. Specifically, MCSD is seeking respondent’s thoughts, suggestions, and recommendations on additional resources and training. The qualified Audio/Video vendor shall propose a minimum of one but, no more than two alternative system design concepts that captures the state of national trends for K-12 education and their vision for innovative and engaging Classrooms of Tomorrow.

F. Equipment Standards Update Process

It is customary for all equipment to reach an “end of life” status or be replaced by newer, equivalent or better products. MCSD would like to ensure it has an opportunity to annually review the requested equipment specifications for appropriate form and functionality and to, when appropriate, replace any specifications with equivalent or better product meant for the same purpose. In an event where equipment is reaching an end of life status more quickly than an annual review can support, MCSD will review particular specifications and suitable replacements as presented and recommended by vendor for selection and inclusion on the standard equipment list. Additionally, while MCSD has sought to include all equipment that, in the district’s best judgment, offer the form and fit of creating a useful Classrooms of Tomorrow Initiative, it is possible that newer equipment comes to market also meant for these general purposes. MCSD would like to be able to add and include any such additional components deemed beneficial towards supporting the Interactive Learning Centers as a part of the resulting agreement and contract from this RFP for the term of the agreement. In other words, the components sought for the basic Learning Center configuration and the additional components will be replaced with newer models offering the same basic functionality following the same proposed price structure during the course of any resultant agreements from this RFP.

G. Vendor Provided Training

The respondent vendors will be required to provide training as follows:

1.0	General Training	
1.1		Introduction (including orientation to display software, panel usage and basic technical support) 2 hours
1.2		Learning Center integration training (focus on collaborative software and integration--4 hours)
		* Training must be available for DIS personnel, Content Specialists, Academic Coaches, and School Administrators. *MCPEC Large Meeting Center refresh training TBD.
2.0	Solution Technical Training	On Site Technical Training for Level 2 (1 day) to include removal of panels and any component of the overall solution. Please note, the intended solution requires the selected vendor to perform all warranty, support and break/fix work on procured solutions resulting from this RFP. This training is just for the benefit of understanding installation details.

H. Electrical Requirements

As a part of this RFP, MCSD will require all respondents to make provision for and deliver any electrical connections required to complete the successful implementation of requested technology.

1.0	The following electrical requirements for mounted projector, sound system, and controller for Interactive Learning Centers will be found in most Learning Centers:
1.1	120V QUAD receptacle powering a projector, sound system, and controller in the ceiling of a Learning Center. Rooms are a mixture of drop ceiling and non-drop ceiling.
1.2	In some cases, additional 120V Quad receptacles to power SMART Board and/or equipment work areas were added. This includes teacher work areas and/or additional areas within the instructional space where remote equipment was being used (ex. As in cases where 21 st Century Learning Center Equipment is located away from teacher work area).
2.0	Wiring:
2.1	New quad receptacles can be added to the existing circuit serving the interactive flat panel if the total amperage of existing and new equipment does not exceed specifications for a 20 amp circuit. A new circuit must be installed if the load on the existing circuit exceeds specifications for a 20 amp circuit.
2.2	No flex runs will be allowed over 4 feet. All wiring should be in EMT conduit or wire mold with proper connections.
2.3	Runs will be strapped to wall and or ceiling in non-drop ceiling rooms.
2.4	Runs will be strapped to wall and clamped off above ceiling tile with ceiling covers in place in drop ceiling rooms.

3.0	Additional requirements:
3.1	All interactive flat panels should be protected by a minimum 120V surge protector in each room.
3.2	Scheduling of work must be coordinated with Muscogee County School District Plant Services personnel for site pre-work inspections.
3.3	Work will not be considered complete until inspected and approved by Muscogee County School District Plant Services personnel.

I. Installation and Configuration Guidelines

1. Installation will be coordinated by vendor supplied point of contact (POC) through the MCSD point of contact. Scheduling and communication with the campuses for visits and installations, and all progress reporting, will be handled in partnership with the Vendor POC and MCSD POC.
2. Any damage to the building premises inside or outside must be immediately reported to MCSD program manager. It will be the vendor’s responsibility to arrange for and cover all repair expenses of this damage.
3. During installation in established Learning Centers, installers must be respectful of the teacher’s environment and work not to disturb any art work, posters, or personal belongings.
4. Before full installation begins, a prototype Learning Center will be assembled in a designated Learning Center/space and presented for final approval to the project manager. This room will represent the standard setup for the usage of components and hardware. Inspection of all wiring practices and installation will be evaluated by MCSD and must be approved before work on the balance of the rooms may commence. This will include functional, technical, and electrical evaluations.
5. As installation will be taking place in existing buildings, running fishing cables within concrete block walls may not be a possible option in all cases. Alternatively, use of Wiremold metallic products will be an acceptable cable pathway to each wall plate mounting location. The conduit must be firmly attached to the wall and surfaces in a straight and even manner and installed in best practice for educational facilities. An “extra deep” wall standoff system will be required for the mounting of an approved wall plate and for the organized dressing of cables. This standoff system will be mounted to the wall with appropriate concrete fasteners. Where the Wiremold enters all junction boxes and the ceiling, a trim ring must be installed to present a finished appearance.
6. Any cabling in the ceiling plenum must be plenum-rated. Any excess cable must be neatly tie-wrapped to the structure above the ceiling grid. Use of pre-made cables is acceptable. Cable lengths will vary by room; typically 35’ cable runs will work for most rooms. If runs of greater distance are required, the vendor will be responsible for providing and installing appropriate-length cables. In-line cables adapters will not be acceptable as a way to extend lengths. The majority of Learning Centers will have 2’x2’ drop ceilings. However, there may be the possibility of rooms with open grid that will require creative installation methods. In these cases, the MCSD Division of Information Services must be consulted to determine best installation practices.
7. A quality installation is top priority and all State of Georgia building codes must be adhered to. MCSD will check each room installation for any abnormalities as a part of the acceptance process. All equipment must be securely fastened to prevent any injury to Learning Center occupants. All components installed in the ceiling and above must be firmly tied to building structures. Water pipes, gas lines or miscellaneous conduits are not considered structural and may not be used as support for any installation components.

8. The district does not have staff available to deploy (including unpacking and initial installation) the Classrooms of Tomorrow/Learning Center equipment or peripheral devices. In this proposal, the vendor is responsible for providing the additional staffing needed to perform:
 - a) Develop a mutually agreed installation checklist (to include check into office and check out).
 - b) The site survey must include a complete building analysis. This includes determining placement of the interactive flat panel. This survey will also identify any additional facility preparation requirements that the proposer needs to address prior to beginning the actual installation.
 - c) In a school-wide AV replacements, a site survey may be needed and must include each building's electrical capacity by performing an analysis up to the external termination point. If deficiencies are identified, the vendor will report to MCSD the lack of adequate amperage to support the additional technology. Addressing this deficit will require coordination with MCSD's Technology, Construction, and Facilities Divisions.
 - d) Provide all internal electrical wiring and tie in to the building's service for wall-mounted interactive flat panels and control panels as needed. Note: Some locations may require electrical work. This work will require coordination with MCSD's Technology, Construction, and Facilities Divisions.
 - e) Disconnect, label, catalog by school, and transport to an MCSD-provided location within Columbus any existing AV equipment replaced by Basic Configuration install as per the MCSD surplus process (de-installed items cannot remain in the schools more than 24-hours). The catalog will be created and maintained in an Excel format to align with the district inventory. Provide finish work (i.e. fill mounting holes, prep and paint as needed) and reinstall or replace damaged ceiling tiles leaving a clean and professional removal. This work will require coordination with MCSD's Technology, Finance, and Facilities Divisions.
 - f) In the event of a district-wide AV replacement project, the vendor will provide fully-documented, secure delivery strategies to include:
 - g) Present a project plan to the MCSD program manager for discussion and approval prior to beginning work. The project plan will include a timeline for all walkthroughs and installations. Any changes to the plan must be presented to both the MCSD program manager as soon as they are known and tracked through weekly status reporting.
 - h) Provide MCSD Division of Information Services (DIS) confirmation of delivery schedules one week out. The Vendor's project manager and the MCSD program manager will review the dates, times, and an overview of the planned work with the building principal to ensure that there are no major conflicts. In addition, the Vendor's project manager will provide the building principal with his or her contact information as well as the names of each individual who will be working in the building. MCSD reserves the right to alter or request alteration of the planned delivery schedule.
 - i) All installation and project personnel, including delivery staff, are expected to follow the schools' and other district facilities check-in and check-out procedures to ensure the safety of children and staff on-site.
 - j) Provide MCSD Division of Information Services with copies of packing slips. (Original packing slips will be left at district installation locations as required by Audit Controls).
 - k) Deliver to secure, inside of, specified locations. The district does not have adequate security or storage area to accommodate the receipt of new equipment or the housing of replaced machines. As such, it is necessary for the vendor to provide a process by which

daily allotment of equipment destined for installation can be delivered as a part of the installation team's arrival. No drop shipments to campus locations will be accepted. The vendor must ensure that all deliveries are either attended by a member of the installation team or by the vendor project manager. In the event a shipment is delivered without appropriate vendor presence, MCSD cannot be held responsible for loss or damage. Exception to this requirement can only include small items deemed consumables or supplies (i.e. replacement bulbs, replacement markers, etc.)

- l) Communicate with the MCSD delivery site sharing the delivery schedule and reminding the contact to determine the location of equipment installation.
- m) Schedule no deliveries/installations before 8:00 a.m. or after 4:00 p.m. without previous permission from MCSD installation location contact and the MCSD program manager.
- n) Unbox and hookup of new equipment at specified locations (includes wires and cables neatly and professionally laid).
- o) Remove and offsite disposal of boxes and packing material should happen upon completion of the room. (Exceptions require prior approval.)
- p) Adhere to immediate reporting, removal, and replacement of any dead-on-arrival or removed for warranty repair or replacement equipment per mutually agreed process.
- q) Provide detailed inventory and tracking data, including:
 - Supplying electronic inventory data to the district (data includes new MCSD asset tracking numbers, installation locations, replaced MCSD asset tag numbers, etc.) based on a mutually agreed upon process. All capital items will be tagged prior to delivery.
 - Minimizing the burden on MCSD staff of dealing with product ID codes and software licensing codes, by activating licenses prior to delivery and a providing list to the district in Excel format.
- r) Install all wiring connections professionally dressed neat and clean, no inline adapters, and all terminations should be of compression type fittings. All cabling that enters into the ceiling plenum must be plenum rated or in a plenum enclosure. Any excess cabling can be stored in the ceiling neatly coiled and tie-wrapped to structure.
- s) All equipment will be installed to the district standards and specifications and or as directed by designated program manager.
- t) Installers must be fully competent in the installation and operation of the product as delivered. Installers should come ready with professional attire and some form of photo ID consistent with an understanding of typical K-12 Public Education norms. If it is determined by the district that an installer is not fully competent, the district reserves the right to have the company provide another qualified installer. If the awardee cannot provide a fully competent installer for the awarded product, the awardee will be in violation of the RFP.
- u) Vendor will be required to attend all project meetings as scheduled.

J. Maintenance, Repair and Support

1. The winning proposal should include comprehensive maintenance, break/fix and support of purchased and existing equipment associated with this RFP to coincide with the term of the contract that results from this RFP.
 - a) Service Level Agreement: Based upon general and special conditions within, include a Service Level Agreement for review as part of the proposal warranting

that services will be delivered as requested and outlining a process for escalation and remediation of problem conditions. The SLA will include commitments to:

- A specified warranty of service
 - Incident resolution procedures
 - Clearly defined escalation procedures including a single POC
 - Remediation strategies to mitigate equipment, systems or services deficiencies
 - Damages and compensation for failure to meet warranted service
 - Response time of same day for incidents sent prior to 1p.m. Incidents received after 1:00pm of the current business day will be assigned the next business day for response purposes. All incidents shall have a next business day resolution time measured from their assigned response day for maintenance, repair and support issues. **(All Vendors must submit a Support Plan. Vendors outside of Georgia must explain how they will have a physical presence within Georgia.)**
 - SLA should outline expectations for providing quote after walkthrough as well as scheduling installation date once the purchase order is received by the vendor for all new procurements and installations.
- b) Proposer agrees to respond and resolve dispatched maintenance requests within a SLA time based on 1.F from above. The District will work with the successful Proposer to determine how to measure and report on performance metrics The District will work with the successful Proposer to set aside some small storage space within the MCSD DIS building that can be used to hold spare equipment as to make the response and resolutions times easier to achieve, if the Proposer does not already have local, Columbus based storage options.
- c) Inventory Management and Incident Tracking: Incident IQ, MCSD's inventory and ticketing management system, will be utilized. Selected vendor is responsible for assisting MCSD with inputting the technology into the inventory management system. During the warrantied period MCSD requires automated ticket processing between Incident IQ and the vendor ticketing system to include the following.
- When a new ticket is created - the ability to refer the pertinent information to the vendor for creation of a ticket in the vendor system.
 - The ability to update comments on an open ticket between the vendor system and the MCSD ticketing system to be added to the original ticket in both systems.
 - The ability for the vendor to refer a ticket back to the MCSD ticketing system if the ticket was referred inappropriately or is not covered by the agreement.
 - The ability for the vendor to close the original ticket with resolution comments included. We are currently using both email and API integration with our vendor partners.

1.2 Background

- A. The Muscogee County School District is the public school system serving the Columbus, GA area. There are currently 64 schools and alternative centers educating over 30,000 students. The Muscogee County School District is the area's largest employer-after neighboring Ft. Benning-with approximately 6,000 employees.

- B. The District WAN service allows Learning Centers and buildings throughout the District to connect to the internet via the MCSD Bradley Data Center facility (located at 1120 Bradley Drive, Columbus, Georgia).

1.3 Schedule of Events

This Request for Proposal will be governed by the following schedule:

<u>October 30, 2020</u>	Release of RFP
<u>November 6, 2020</u> <u>2:00 p.m. Eastern Time</u>	Deadline for Written Questions
<u>November 9, 2020</u>	Answers to all Written Questions Posted on the MCSD Website
<u>November 12, 2020</u> <u>1:00 p.m. - 2:00 p.m.</u> <u>Eastern Time</u>	MANDATORY Pre-Proposal Conference (via Zoom Meeting) Meeting ID: 821 2761 7429 One tap mobile: +16468769923, 82127617429# US (New York)
<u>December 4, 2020</u> <u>11:00 a.m. Eastern Time</u>	Proposals Due
<u>Week of December 7, 2020</u>	Presentations Scheduled this week (no more than 4 vendors from short list)
<u>Week of December 14, 2020</u>	Presentations held this week
<u>TBD</u>	Contract Awarded (at Board Meeting)

1.4 Restrictions on Communications with Staff

- A. All questions about this RFP must be directed in writing to:

Aileen Arrighi, CPPB
Senior Buyer
Muscogee County School District
P.O. Box 2427
2960 Macon Road
Columbus, GA 31902
Office: 706-748-2352, Fax 706-748-2359
arrighi.aileen@muscogee.k12.ga.us

- B. No other MCSD employee shall be contacted regarding this RFP. The school district reserves the right to reject the proposal of any proposer violating this provision. If any vendor finds discrepancies or omissions in this RFP, or is in doubt as to the meaning of a particular requirement, submit notifications

and questions in writing or via e-mail for interpretation, correction or clarification. Only written questions and written answers regarding this RFP shall be binding. Answers will be posted to the MCSD website after that date.

- C. Procedures for formal protests of RFPs are available at www.muscogee.k12.ga.us> Vendors > Additional Information.

1.5 Contract Term

- A. The initial contract term is for three years, from January 2021 through December 2024. Renewals shall be based on the fiscal year and shall depend upon funding, contractor performance, and agreement by both parties.
- B. In compliance with State of Georgia law, O.C.G.A. 20-2-506, the contract shall terminate absolutely and without further obligation at the close of the calendar year. The contract shall automatically renew, unless positive action is taken by the school system, and shall terminate at the end of the contract period.
- C. Georgia law at OCGA s 20-2-506 contains very specific provisions regarding the limited authority of school boards to enter into contracts who terms could financially obligate future boards of education. Boilerplate or standard termination clauses therefore are often problematic for the MCSD. A board of education cannot unreasonably financially obligate a future board of education. The terms of the law will be summarized below, as a thorough discussion of the requirements is outside of the scope of this document. Under certain conditions, school systems may enter into multi-year lease, purchase or lease purchase contracts, and these contracts may be used to acquire construction project sites or buildings, or for other purposes. Each such contract must terminate at the end of the calendar year in which the contract was entered into, and at the end of each succeeding calendar year. The contract may provide that it shall be automatically renewed for each successive year unless the school system takes affirmative steps to terminate the contract. The contract must contain a clear statement of the school system's total financial obligation for the original and each succeeding calendar year. Except for guaranteed energy savings contracts, the total value of all such contracts for any calendar year may not exceed 7.5 percent of the total local revenue collected in the most recently completed fiscal year. Failure to comply with the specific requirements of the code section can make the contract void.

2.0 TERMS AND CONDITIONS

2.1 Muscogee County School District Reserves the Right to:

- A. Waive formalities and technicalities in any proposal.
- B. Reject any and/or all proposals wherein its judgment, it will be in the best interest of the school district.
- C. Accept the proposal that in its judgment will be in its best interest.
- D. At its option, award on an individual component or on a lump sum basis.
- E. Award this contract to the vendor who in the school district's opinion is most responsive and responsible, and will perform in the best interest of the Muscogee County School District.

- F. Cancel or amend this RFP prior to the proposal due date. All amendments and additional information will be posted to the Muscogee County School District website at www.muscogee.k12.ga.us. Proposers are encouraged to check this website frequently.
- G. Determine whether or not a product is equal or equivalent to specifications.
- H. Retain proposals and all submitted documentation.

2.2 Proposal Period

- A. All proposals must be valid for at least 90 days after proposal due date.
- B. A submitted proposal may be withdrawn prior to the due date by a written request to the Director of Purchasing. A request to withdraw a proposal must be signed by an authorized individual from the vendor's company.
- C. The cost for developing and delivering the proposal is the sole responsibility of the proposer.

2.3 Contract

- A. The proposer shall provide a sample contract which they intend to use if awarded the contract. After the award, the winning proposer shall be required to enter into discussions with the school district to resolve any contractual differences. Failure to resolve contractual differences may lead to cancellation of the award. The District will prepare and negotiate a contract with the selected Provider and give consideration, to the extent possible, to Vendor's standard contract and agreement.
- B. The school district reserves the right to modify the contract to be consistent with the successful offer and to negotiate with the successful proposer other modifications, provided that no such modifications affect the evaluation criteria set forth herein, or give the successful proposer a competitive advantage.
- C. The contractor shall notify the Muscogee County School District in writing if sub-contractors will be used. The contractor shall list that part of the work the sub-contractor is to furnish or perform and assume complete responsibility for such sub-contractor's portion.
- D. A form W-9 must accompany all contracts. All payments will be subject to backup withholdings of 28%, if a correct W-9 is not provided. All contracts and invoices must reflect the official name as registered with the IRS.
- E. If you are an independent contractor, and are drawing retirement from the Georgia Teachers Retirement System (TRS), you must identify that in your proposal. If any of your employees are drawing retirement from the Georgia Teachers Retirement System, you must identify them and their duties, responsibilities and relationships as they apply to the goods and services your company will provide to the Muscogee County School District. MCSD will enter into this contract with your company and not with any individuals employed therewith. If you employ individuals who are Georgia TRS retirees, you are responsible for any and all penalties and interest assessed by TRS. You shall indemnify and hold harmless MCSD, its officers, officials, representatives, agents and employees, from and against any and all claims.

2.4 Equal Opportunity Policy

Vendors shall abide by the school district's non-discrimination policy (DJED). The vendor/contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, handicap, or national origin. The vendor shall take appropriate action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, handicap, or national origin. Such action shall include, but shall not be limited to the following: employment, upgrading, demotion, transfer, recruitment, layoff, termination, rates of pay or other forms of compensation, and training. It is the further policy of the Board to insure equal opportunity for minority owned businesses and minority professionals with regard to all work, services, and supplies purchased by the Board and all construction projects undertaken by the Board which are competitively bid by the Board.

2.5 Non- Collusion Certification

- A. The proposer shall certify that the price(s) and amounts of this proposal have been arrived at independently and without consultation, communication or agreement with any other contractor, proposer, or potential proposer. Neither the price(s) nor the amount of this proposal, and neither the approximate price(s) nor approximate amount of this proposal, have been disclosed to any other firm or person who is a proposer or potential proposer, and they will not be disclosed before contract award. No attempt has been made or will be made to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complimentary proposal. The proposal is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
- B. The proposer, its affiliates, subsidiaries, officers, directors and employees are not currently under investigation by any government agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract. The proposer understands that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.

2.6 Debarment Certification

The proposer shall certify and swear that neither this vendor nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal or state department or agency.

2.7 Georgia Security and Immigration Compliance Act of 2006 Certification

The proposer shall certify that the proposer and any subsequent subcontractors have registered with and are participating in a federal work authorization program as outlined in the O.C.G.A. 13-10-91.

2.8 Bonding

- A. The Muscogee County School District may require that the awarded contractor furnish a Performance Bond and a Payment Bond during several stages of the contract. This project will be implemented in different phases throughout the contract term based on funding available for that term. Therefore, the Performance Bond and Payment Bond, if required, will be based on the funding amount allocated for that term period. Proposers shall not include the costs of the bonds in their proposal price.
- B. Performance Bond - All performance bonds are to be for 100% of the proposed total price. These bonds shall be furnished to cover the faithful performance of the contract. For multi-year contracts, the successful proposer shall furnish a bond in an amount equal to the value of the first year of this contract, to be renewed on an annual basis, if the option to renew the contract is exercised, prior to execution of the contract. The conditions of such bond shall be that the contractor shall faithfully perform the work called for in the contractual documents. Future bonds for option years shall be in the amount of the bid for the particular option year being renewed. Bonds must be issued by an approved surety firm listed in the Federal Register and licensed to write Surety Insurance in the State of Georgia.
- C. Payment Bonds - The successful proposer shall furnish a payment bond of a surety company authorized to do business in the State of Georgia in an amount equal to 100% of the proposed total price. For multi-year contracts, the successful proposer shall furnish a bond in an amount equal to the value of the first year of this contract, to be renewed on an annual basis, if the option to renew the contract is exercised, prior to execution of this contract. The conditions of such bond shall be that the contractor shall faithfully pay for all material and labor associated with the work called for in the contractual documents.

2.9 Insurance

The awarded contractors and sub-contractor(s) shall furnish to the MCSD a Certificate of Insurance showing compliance with the limitations listed herein. The Certificate of Insurance must be sent to the Muscogee County School District prior to commencement of work. MCSD is a member of an interlocal risk management agency, the Georgia School Board Association (GSBA). GSBA Risk Management Services (RMS) offers protection through its group-self-insurance plans for workers' compensation, property and liability risks. Provisions mandating the MCSD to purchase insurance, increase policy limits, or name the vendor or other third party as an additional insured party cannot be included in contracts with the MCSD.

A. COMPREHENSIVE GENERAL LIABILITY

Standard 1986 ISO (Insurance Services Office) Occurrence Form

Bodily Injury - \$1,000,000 Each Occurrence

- \$2,000,000 Aggregate

Property Damage - \$1,000,000 Each Occurrence

- \$2,000,000 Aggregate

Or

Bodily Injury/Property Damage - \$2,000,000 CSL (Combined Single Limit) Each Occurrence/Aggregate

- B. COMPREHENSIVE AUTOMOBILE LIABILITY
Including Owned, Non-Owned and Hired Vehicles –
Bodily Injury/Property Damage - \$2,000,000 CSL per Accident
- C. WORKERS' COMPENSATION
Georgia Statutory Coverage
Employer's Liability
- \$500,000 Each Accident
- \$500,000 Disease Policy Limit
- \$500,000 Disease Each Employee
- D. UMBRELLA/EXCESS (if appropriate)
\$5,000,000 limit of liability each occurrence and aggregate
- E. PROFESSIONAL LIABILITY (if appropriate)
\$1,000,000 per person
Claims Made Form must have a minimum of 30 Day Extended Reporting Period
- F. *Muscogee County School District must be shown as Additional Insured as respects to liability. Attach a copy of the policy Additional Insured endorsement or state on the certificate that the policy has been specifically endorsed to provide coverage, including Defense Cost Coverage for Muscogee County School District as an Additional Insured. Professional Liability is excluded.*
- G. Insurance carriers must be rated A or better in the AM Best Guide.
- H. Thirty (30) days Notice of Cancellation on all policies is required.
- I. Provide a brief description of the service and anticipated dates on school property in the Description of Operations/Locations/Vehicles box.
- J. Exclusions other than those found on the ISO Policy Form must be indicated.
- K. Certificate must be signed by an authorized insurance representative.
- L. The vendor, and any of the vendor's sub-contractors, agrees to comply with the provisions of worker's compensation laws of the State of Georgia. A certificate from an insurance company showing issuance of worker's compensation coverage for the State of Georgia or a certificate from Georgia Worker's Compensation Board showing proof of ability to compensate directly shall be submitted to the Muscogee County School District prior to beginning the work.
- M. It shall be stated on every policy or certificate of insurance, as the case may be, that "The insurance company agrees that Policy Number (insert the number) shall not be canceled, changed, or allowed to lapse until thirty (30) days after the Muscogee County School District has received written notice."
- N. The vendor further shall maintain such other insurance (with limits as shown below) that shall protect the vendor and Muscogee County School District from any claims for property damage or personal injury, including death, which may arise out of operations under this contract, and the vendor shall

furnish the Muscogee County School District certificates and policies of such insurance as shown below.

- O. Warranty – The contractor shall provide at least a one year warranty indicating that the contractor will, at no cost to the Muscogee County School District, repair or replace new work which fails.
- P. The contractor shall indemnify and hold harmless the Muscogee County School District, its officers, officials, representatives, agents and employees, from and against any and all claims, demands, suits, loss, damage, injury, and liability, including cost and expenses incurred in connection therewith, resulting from, arising out of, or in any way connected with the performance of the contract, except where caused by the active negligence, sole negligence or willful misconduct by the Muscogee County School District. This hold harmless clause is in no way an admission of liability on the part of the Muscogee County School District, or any of its agents, representatives, or employees.
- Q. The MCSD cannot enter into an agreement whereby it agrees to indemnify or hold harmless a vendor or other third party. This language typically looks like “agrees to hold harmless from any liability, personal injury, or property damage arising out of the performance...” There are three legal principles that come into play here. First, indemnification provisions have been held by Georgia courts to be an unauthorized attempt to waive the State’s sovereign immunity. An opinion of the Georgia Attorney General (AG) counsels that an unauthorized attempt to waive sovereign immunity through an indemnification agreement in a contract would be ultra vires and void. 1980 Op. Atty. Gen. 80-67. The Georgia Supreme Court has held that an indemnification clause is invalid where the governmental entity didn’t have express statutory authority to waive its sovereign immunity. *CSX Transp., Inc. v. City of Garden City*, 588 S.E.2d 688 (Ga. 2003). Second, an indemnification violates Georgia’s Constitutional ban on gratuities. The Georgia Constitution does not allow any donation or gratuity or the forgiving of any debt owed to the public. Ga. Const. Art. III, s VI, Para VI (a). The Georgia AG has issued an opinion expressly stating that indemnification provisions are gratuitous undertakings in violation of the gratuities clause. 1980 Op. Atty. Gen. 80-67. Third, the Georgia Constitution does not allow the credit of the state to be pledged or loaned to any individual, company, corporation, or association. Ga. Const. Art. VII s IV Para VIII. The AG has opined that the constitutional debt restriction does not allow any state agency from contractually agreeing to any indemnification or “hold harmless” clause. See 1980 Op., supra. An indemnification is open-ended in nature, because at the time of contracting, neither party knows if nor when it will be triggered. As such, it violates the debt restriction.

2.10 Compliance with Laws

The successful proposer shall procure all permits, bonds, and licenses, pay all charges, taxes and fees, and give all notices necessary and incidental to the due and lawful prosecution of the work. All costs thereof shall be deemed to be included in the proposal price. The successful proposer shall, at all times, observe and comply with all Federal, State, City, and other laws, codes, ordinances, rules and regulations in any manner affecting the conduct of the work.

2.11 Muscogee County School District Requirements

- A. Muscogee County School District intends to continue some school business functions during the project. The contractor must coordinate the installation schedule with a representative from the school district. This project must not interfere with any school business function. For this reason, the

contractor must wear appropriate professional attire fitting for the job at hand and prominently display a photo identification. For the purposes of providing some basic guidelines only and not to be considered limited to, professional attire would be considered long pants, appropriately closed toe safe shoes, and some type of shirt appropriate for installation and/or repair. Company shirts displaying the Proposer's branding or company name are acceptable providing such attire abides by section C.1 below.

- B. Proposers shall carefully examine the work site to obtain first-hand knowledge of existing conditions.
- C. School District Regulations - The contractor shall follow all applicable Muscogee County School District regulations while on Muscogee County School District property, including the no alcohol, no tobacco products, no weapons, no idling, and drug-free policies.
 - (1) Displays and/or verbiage, including those on vehicles, shirts, or hats of tobacco, illegal drugs, alcoholic beverages, fire arms, profane or obscene language or gestures, is prohibited in accordance with School Board Policies.
 - (2) No products or materials containing asbestos or lead-based paints in any form shall be used in the work of this contract.
 - (3) A safe separation of work areas and occupied areas is required.
 - (4) The Contractor shall comply with the Federal Clean Water Act.

2.12 Funding Out Clause

It is necessary that fiscal funding-out provisions be included in all contracts in which the terms are for periods longer than one year. Therefore, the following funding-out provisions are an integral part of this RFP, and must be agreed to by all proposers. The Muscogee County School District may, during the contract period, terminate or discontinue the purchase of goods, services or systems covered in this RFP at the end of the district's then current fiscal year and upon 30 days prior written notice to the contracted vendor. Such prior written notice will state:

- That the lack of appropriated funds is the reason for termination, and
- Agreement not to replace the items or services being terminated with items or services with functions similar to those performed by the items or services covered in this RFP from another vendor in the succeeding funding period.

The complete statement "This written notification will thereafter release the District of all further obligations in any way related to such goods, services or systems covered herein." must be included as part of any agreement with the District. No agreement will be considered that does not include this provision for "funding out".

2.13 Payments and Pricing

- A. The payment terms for the District are Net 30. Payment for any work from this contract shall be made upon receipt, inspection, and acceptance of completed work and receipt of proper itemized invoices.
- B. The Muscogee County School District will not pay any penalties for late payment of invoices.
- C. The district is exempt from State sales tax. All federal and state taxes and fees that can be eliminated in sales to public school systems in the State of Georgia should not be included in the proposed price.

- D. Proposed prices shall include all charges to complete the work as specified. All deliveries are FOB destination with the school district assuming ownership and liability at the final destination when the project is complete.
- E. The District has determined issuing payment electronically is the preferred method of payment. The District reserves the right to remit payments using an electronic method in lieu of issuing a check at no additional cost to the District.
- F. Payment of interest / late fees is prohibited by the gratuities clause of the Georgia constitution. Similarly, MCSD cannot enter into an agreement that requires it to pay attorney's fees or goods / services not priced in the contract, or authorizes the payment of unknown / unspecified cost increases that cannot be calculated.

2.14 Open Records

You are hereby notified by MCSD that it is the submitting party's obligation to indicate whether any of the information submitted to MCSD constitutes a "trade secret" as defined by law, and if so, what specific information constitutes a "trade secret."

The Georgia Open Records Act, as amended in April 2012, requires that any "trade secret" information be designated as such at the time it is provided to a governmental agency. The Act further indicates that a failure to make such a designation may result in a waiver of the right to subsequently claim that such information is confidential or otherwise protected from public disclosure. OCGA 50-18-72 (a) (34).

Specifically, OCGA 50-18-72 (a) (34) states in material part:

"(a) Public disclosure shall not be required for records that are:

(34) Any trade secrets obtained from a person or business entity that is required by law, regulation, bid, or request for proposal to be submitted to an agency. An entity submitting records containing trade secrets that wishes to keep such records confidential under this paragraph shall **submit and attach to the records an affidavit affirmatively declaring that specific information in the records constitute trade secrets pursuant to Article 27 of Chapter 1 of Title 10.** If such entity attaches such an affidavit, before producing such records in response to a request under this article, the agency shall notify the entity of its intention to produce such records as set forth in this paragraph. If the agency makes a determination that the specifically identified information does not in fact constitute a trade secret, it shall notify the entity submitting the affidavit of its intent to disclose the information within ten days unless prohibited from doing so by an appropriate court order. In the event the entity wishes to prevent disclosure of the requested records, the entity may file an action in superior court to obtain an order that the requested records are trade secrets exempt from disclosure. The entity filing such action shall serve the requestor with a copy of its court filing. If the agency makes a determination that the specifically identified information does constitute a trade secret, the agency shall withhold the records, and the requester may file an action in superior court to obtain an order that the requested records are not trade secrets and are subject to disclosure; "

3.0 PROPOSAL SUBMISSION AND EVALUATION

3.1 Proposal Submission

- A. Each proposal should be prepared simply and economically, avoiding the use of elaborate promotional materials beyond those sufficient to provide a complete presentation. If supplemental materials are a necessary part of the technical proposal, the proposer should reference these materials in the technical proposal, identifying the document(s) and citing the appropriate section and page(s) to be reviewed.
- B. The proposal must follow the sequence listed in the RFP. The proposal must be divided into two appropriately labeled separate documents - a Technical Submission and a Financial Proposal. **Do not include cost information in the Technical Proposal.**
- C. Provide six (6) printed copies of the technical proposal with one clearly marked as "ORIGINAL". Provide ONE printed copy of the financial proposal. Provide ONE full digital copy of the proposal on electronic media such as a flash drive in PDF or Microsoft Word format. If there is a discrepancy between a hard copy submission and the companion digital submission, the hard copy will take precedence.
- D. Proposals must be sealed and marked on the outside of the shipping package as follows:
Proposal #21-008 Classrooms of Tomorrow - Interactive Learning & Meeting Centers Audio Visual Equipment and Services

Due: 12/4/2020 at 11:00 a.m. EST
- E. Submit the proposal to:

Muscogee County School District
Purchasing Department
P.O. Box 2427
Columbus, GA 31902

OR

2960 Macon Road
Columbus, GA 31906
706-748-2349
- F. Any proposal received after the due date and time will not be evaluated. The due date for this proposal is **Friday, 12/4/2020 at 11:00AM EST**. The proposer has sole responsibility to insure that the proposal is delivered to the correct place by the proposal deadline. In order to protect the integrity of the Contracting process, proposals will not be disclosed until after award and signing of the Contract.
- F. Delivery method of the proposal is by U.S. Mail, Private Mail Service Carriers, or Personal Delivery to the above location only. Faxed and emailed proposals will not be accepted.

3.2 Evaluation Process

A. The evaluation of proposals received on or before the due date and time will be conducted in three phases. If a proposal does not meet the requirements of the Administrative Review phase, it will not be evaluated in future phases.

- (1) **Administrative Review:** The Purchasing Department will review all proposals to determine if they meet the following requirements:
 - a) Submitted by deadline
 - b) Separate technical submission does not include any information from the Financial Proposal
 - c) The Proposal Certification Signature Page has been submitted with original signature
 - d) The Contractor Affidavit is submitted
 - e) Proposer indicates with a statement in the Executive Summary that the proposer meets the Mandatory Minimum Requirements listed in section 4.0 of this RFP

- (2) **Technical Proposal Evaluation:** Technical proposals which pass the Administrative Review will be evaluated and scored in categories and may receive a maximum of 600 points.
 - a) Proposals will be evaluated to identify which qualified vendor advances to the presentation stage. There will be no more than 4 vendors advancing. The scoring will be based on 100 points and only calculated toward the presentation list. Here is the maximum possible points of each category: Proposer Merit {20 pts}, Solution Merit {30 pts}, and Service Merit {50 pts}.
 - b) Proposals (post presentation) will be scored according to the requirements listed in the Technical Proposal Requirements section (5.0) of this RFP and assigned maximum points as indicated in the table below.
 - c) The following are the maximum possible points of each category:

Category	Maximum Points	Percent
Proposer Merit	100	10%
Solution Merit	200	20%
Service Merit	300	30%
Total	600	60%

The Technical Proposal with the highest technical points will be adjusted up to a score of 600. All other technical proposals will receive a prorated technical score calculated using the following formula:

$$P/H \times (\text{Maximum points available for Technical Proposal}) = V$$

Where: P = Technical points of the proposal being adjusted
H = Original technical points of the highest ranking proposal
V = Assigned score for proposal being adjusted

(3) **Financial Proposal Evaluation**

- a) Financial Proposals can receive a maximum of 400 points (the number of points difference in the maximum technical score and 1000 points). The Financial Proposal with the lowest cost will be awarded the full score of 400. All other Financial Proposals will receive a prorated score calculated using the following formula:

$$L/P \times (\text{Maximum points available for Financial Proposal}) = V$$

Where: L = Total Cost of the proposal with the lowest cost
P = Total Cost of the proposal being adjusted
V = Assigned score for proposal being adjusted

- B. The scores earned by each vendor for each step will be combined and the committee will review the combined score and make a recommendation to award to a vendor.
- C. The final award of this proposal is contingent upon the approval of the Board of Education.
- D. Selection of a successful proposal is not the end of the contractual process; further negotiation over the contract terms and conditions will be necessary, which, in and of itself, could change the Vendor of choice.
- E. Vendors responding to the original RFP will be notified of their selection or non-selection after the date of Vendor selection.

4.0 MANDATORY MINIMUM REQUIREMENTS

4.1 Proposers Business Qualification Requirements

- A. Proposer is licensed to do business in the State of Georgia, is in good standing with federal, state and municipal jurisdictions to conduct business with the District, and is not under investigation or engaged in litigation that would hinder the conduct of business.
- B. Proposer has presently, or will have at the time of implementation, the professionals, technicians and supporting staff necessary to deliver the proposed goods, services and systems.
- C. Proposer has presently, or will have at the time of implementation, the required licenses, certifications, and subject matter knowledge to deliver the proposed goods, services and systems.
- D. The proposer must be able to provide all required services in an equitable fashion through the District.

- E. The proposer must be fully capable of delivering a solution inclusive of all required services described herein as a part of their proposed solution.

4.2 Submission Requirements

- A. The proposer must submit a Technical Proposal organized according to the sequence defined in this RFP and detailing the proposed approach to performing all of the services requested under Section 5.0.
- B. The proposer must submit a Financial Proposal using the provided form.
- C. The proposer must submit a sample contract.
- D. The proposer must submit a completed Certification Page.
- E. The proposer must submit a completed Contractor Affidavit Form.

5.0 TECHNICAL PROPOSAL

This section identifies the information which must be submitted in the Technical Proposal. Proposer must demonstrate their ability to satisfy all Qualification and Technical Requirements as stated in the Scope of Work as well as detail their plan to perform the required services. The Technical Proposal must be structured in the following sequence and labeled with the corresponding titles stated below using the same outline numbers. Present factual assumptions used to develop the proposal. Offering to meet the requirements of the RFP or reference to the RFP will be considered incomplete. Each representation of fact or future performance will be incorporated into the contract as a warranty by the respondent.

5.1 Executive Summary

Include an abstract, stating the proposer's understanding of the nature and scope of the goods and services required and a brief demonstration of the capability to comply with all terms and conditions of this RFP. Include the company name and address and the name, address and telephone number of the person acting as the contact for matters concerning the proposal and the person who will be authorized to make legal representations. The letter is to be signed by an officer or agent of the proposer who is authorized to legally bind the Vendor. It is necessary for each proposer to include a written statement that they understand and meet the mandatory minimum requirements (Section 4.0) as a part of the proposal, including specific information as necessary to demonstrate satisfaction of each requirement.

5.2 Table of Contents

The Table of Contents and proposal will conform to the order, headings and sub-headings of this RFP as appropriate.

5.3 Company Background and Experience

Proposer will describe their background, relevant experience, and qualifications. Include the following proposer Information:

- Company name, parent company name

- Address, city, state and zip of business offices
- Type of ownership
- State of incorporation
- Primary project contact name, title, phone, email, address, city, state and zip
- Federal Tax ID number
- Do you own or lease your current business properties?
- List other business locations including addresses

Include the following descriptive information:

- State the nature and scope of the business
- Brief history of the business
- Length of time the company been licensed to do business
- Size of the organization
- A brief organizational chart showing the positions that will be involved with this project – detailed information of the background, certification, experience of these key personnel
- State the business philosophy and mission statement
- Briefly describe the three most similar contracts, preferably K-12 educational or other governmental agencies, or related engagements that proposer is currently engaged in or has completed within the past two years. Provide for each reference the customer name, contact name, title, telephone number and contract dates.

Describe other qualifications that may be used to assess proposer's capabilities. Please note that the District recognizes that the information requested may not apply in full to the goods, services or systems in this RFP, but the highest point levels will be awarded to those proposals where the respondent has clearly described additional reasons that the District may consider in establishing an enhanced and more productive business partnership.

5.4 Financial Stability

The proposer will provide financial information that would allow proposal evaluators to ascertain the financial stability of the firm.

- A. If a public company, the proposer will provide their most recent audited financial report.
- B. If a private company, the proposer will provide a copy of their most recent internal financial statement, and a letter from their financial institution, on the financial institution's letterhead, stating the proposer's financial stability.

5.5 Business Litigation

The proposer will disclose any involvement by the organization or any officer or principal in any material business litigation within the last five (5) years. The disclosure will include an explanation, as well as the current status and/or disposition.

5.6 Conflicts of Interest

Address the potential, if any, for conflict of interest.

5.7 Exceptions to the RFP

Note any exceptions to the requirements and conditions in this RFP where applicable. If exceptions are not noted, the District assumes that the Vendor's proposals meet stated requirement and any discovered deviation will result in disqualification of the proposal.

5.8 Proposed Service Solutions

The evaluation process will award the highest point levels to responses that most definitively and completely describe the aspects of the proposed service delivery. MCSD reserves the right to implement a whole room solution, a partial room solution and/or a mix and match solution depending on critical district needs.

- A. Provide detailed information of proposed solution with models and technical specifications as describe in section 1.1.E:
 - *MCSD would like to offer all vendors the opportunity to suggest additional items that may be of value or, in your experience, are complimentary to the equipment being sought within this RFP. Specifically, MCSD is seeking respondent's thoughts, suggestions, and recommendations on additional resources and training. The qualified Audio/Video vendor shall propose a minimum of one but, possibly more alternative system design concepts that captures the state of national trends for K-12 education and their vision for an innovated and engaging Classrooms of Tomorrow.*
- B. Include the profile of the regional and local account representative, sales system engineering staff, supervisors, and maintenance support staff with certifications and designations.
- C. Include abbreviated resumes of individuals that will have a direct role in the delivery and supervision of this project to demonstrate their experience and technical capabilities.
- D. Provide three examples verifying that proposer has a minimum of four years working with, installing and configuring the technology being used in complex environments, large educational campuses, or corporate environments. Provide a summary of the project scope of work, design solution, numbers and type of equipment installed, and number of personnel supporting the solutions. Submit the following reference for each account: customer name, contact name, title, telephone number, contract dates and scope of work provided.

- E. Include applicable product or industry certifications, including manufacturing facility certifications.
- F. Describe additional products or services that you can provide to the school district as “value add” to the contract.
- G. Describe the methodology of your project planning process, including a sample schedule. Include examples of how you suggest working around the Muscogee County School District schedule.
- H. Describe how proposed product lines and support services provide the lowest, most effective total cost of ownership.
- I. The District has an on-going need to remove surplus material from locations. Proposer should indicate how proposer can assist in this process and if there is a cost associated with equipment removal. Additionally, proposer should describe any programs or plans including but not limited to, trade-in, buy back plans, etc.
- J. Provide information concerning the following technical qualifications:
 - Discuss the minimum timeline for responding to special requests and costs associated with expedited treatment.
 - Describe the support services proposed to meet the District’s requirements within sections 1.1.G and 1.1.J.
 - List locations from which service personnel will be dispatched.
 - List name and address of vendor repair stations if needed.
 - Describe your procedures for troubleshooting and escalation including problem determination procedures and diagnostic aid.
- K. Provide details for your implementation plan. List all phases including: pre-installation survey and tasks, installation, post implementation, and documentation.
- L. Describe the training plan that would be provided to district personnel.
- M. MCSD requires a single point of contact (Account Executive) be provided by the Service Provider. This person’s responsibility will be to represent MCSD interests within the Service Provider organization. Describe what the role of the Account Executive will be in this contract.

6.0 FINANCIAL PROPOSAL

Complete Financial Proposal requirements are as follows:

1. Pricing structure for a standard classroom. Each room will require an interactive panel, video integration for remote learning, a microphone, and speakers for the classroom. (An all in one unit, such as a sound-bar with video and microphone built-in are preferred).
 - a) Hardware should be itemized with pricing included.

- b) Labor should be a separate line item, it is not to be included in the cost of the unit itself.
- Breaking labor down by section is acceptable, but overall labor projections for a standard classroom is the preferred option.

The detailed price breakdown must include the following:

- All supplies must be itemized, including costs and whether included or not in the quote(s).
- All maintenance options must be itemized including response time options
- Pricing of all hardware/accessories (required and optional), broken down by Classrooms of Tomorrow Initiative / Standard Meeting Centers / MCPEC Large Meeting Center
- Installation, cabling and configuration of all equipment
- Training for all support staff
- Any warranties
- Any service guarantees
- Any shipping/freight costs
- Any removal of current equipment

7.0 PROPOSAL CERTIFICATION

Indicate a willingness to enter into an agreement by signing the Proposal Certification Form. Failure to sign this form will result in disqualification.

8.0 PROPOSAL DOCUMENTS

Complete all proposal documents on the following pages accordingly.

PROPOSAL CERTIFICATION

We propose to furnish and deliver any and all of the goods and/or services named in our proposal at the prices stated. It is understood and agreed that this proposal constitutes an offer, which when accepted in writing by the Muscogee County School District, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the undersigned and the Muscogee County School District.

It is understood and agreed that we have read the specifications shown or referenced in the RFP and that this proposal is made in accordance with the provisions of such specifications. Any exceptions are noted in writing and included with this proposal. By our original signature, entered below, we guarantee and certify that all items included in this proposal meet or exceed any and all such stated specifications. We further agree, if awarded a contract, to deliver goods and/or services that meet or exceed the specifications.

It is understood and agreed that this proposal shall be valid and held open for a period of ninety days from proposal opening date.

PROPOSAL SIGNATURE AND CERTIFICATION (Bidder to sign and return with proposal)

I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of the proposal and certify that I am authorized to sign this proposal for the proposer.

Authorized Signature _____ Date _____

Print/Type Name _____

Company Name _____

Address: _____

Phone Number: _____

Email Address: _____

Fax Number: _____

Do you accept purchasing cards as a method of payment? _____

Do you accept electronic fund transfers as a method of payment? _____

Dun and Bradstreet (D & B) number _____

**Muscogee County School District
FEDERAL WORK AUTHORIZATION CONTRACTOR AFFIDAVIT
Under O.C.G.A. § 13-10-91(b) (1)**

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of MUSCOGEE COUNTY SCHOOL DISTRICT has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization ID Number (E-Verify Number Assigned to Your Company - 4 to 7 digits)

Date of Authorization

Name of Contractor

Name of Project

MUSCOGEE COUNTY SCHOOL DISTRICT
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.
Executed on _____, __, 20__ in _____ (city), _____ (state).

Signature of Authorized Officer or Agent

Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME
ON THIS THE _____ DAY OF _____, 20__.

NOTARY PUBLIC SIGNATURE

My Commission Expires: _____

Muscogee County School District
FEDERAL WORK AUTHORIZATION SUBCONTRACTOR CONTRACTOR AFFIDAVIT
Under O.C.G.A. § 13-10-91(b) (1)

By executing this affidavit, the undersigned subcontractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services under a contract with _____ (**name of contractor**) on behalf of Muscogee County School District has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned subcontractor will continue to use the federal work authorization program throughout the contract period and the undersigned subcontractor will forward notice of the receipt of an affidavit from a sub-subcontractor to the contractor within five business days of receipt. If the undersigned subcontractor receives notice of receipt of an affidavit from any sub-subcontractor that has contracted with a sub-subcontractor to forward, within five business days of receipt, a copy of such notice to the contractor. Subcontractor hereby attests that its federal work authorization user identification number and date of authorization user identification number as follows:

Federal Work Authorization ID Number (E-Verify Number Assigned to Your Company - 4 to 7 digits)

Date of Authorization

Name of Contractor

Name of Project

MUSCOGEE COUNTY SCHOOL DISTRICT
Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.
Executed on _____, __, 20__ in _____ (city), _____ (state).

Signature of Authorized Officer or Agent

Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME
ON THIS THE _____ DAY OF _____, 20__.

NOTARY PUBLIC SIGNATURE

My Commission Expires: _____

DEBARRED, SUSPENDED, AND INELIGIBLE STATUS

Institutions shall solicit offers from, award contracts to, and consent to subcontracts with responsible contractors and/or principals only. The serious nature of debarment and suspension requires that sanctions be imposed only in the public interest for the Government's protection and not for purposes of punishment. Institutions shall impose debarment or suspension to protect the Government's interest and only for the causes and in accordance with the procedures set forth in 2 CFR 200.213.

The Contractor certifies that the Contractor and/or any of its subcontractors or principals have not been debarred, suspended, or declared ineligible by any agency of the State of Georgia or any agency of the Federal government or as defined in the 2 CFR 200.213 which states "Non-federal entities are subject to the non-procurement debarment and suspension regulations implementing Executive Orders 12549 and 12689, 2 CFR part 180. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs or activities." The Contractor will immediately notify the School Food Authority if Contractor is debarred or placed on the Consolidated List of Debarred, Suspended, and Ineligible Contractors by a federal entity.

By signing this agreement, the Contractor is testifying that they are not debarred, suspended or has any ineligible or voluntary exclusions with the U.S. Department of Agriculture or any other Federal or State Agency. All responses will be verified.

Organization Name

Names(s) and Title(s) of Authorized Representative(s)

Signature(s)

Date

"The program applicant hereby agrees that it will comply with Title VI of the Civil Rights Act of 1964 (42 U.S.C. § 2000d et seq.), Title IX of the Education Amendments of 1972 (20 U.S.C. § 1681 et seq.), Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. § 794), the Age Discrimination Act of 1975 (42 U.S.C. § 6101 et seq.); all provisions required by the implementing regulations of the Department of Agriculture; Department of Justice Enforcement Guidelines, 28 CFR Part 50.3 and 42; and FNS directives and guidelines, to the effect that, no person shall, on the grounds of race, color, national origin, sex, age, or disability, be excluded from participation in, be denied benefits of, or otherwise be subject to discrimination under any program or activity for which the program applicant receives Federal financial assistance from FNS; and hereby gives assurance that it will immediately take measures necessary to effectuate this agreement."

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA. Persons with disabilities who require alternative means of communication for program information (e.g. Braille, large print, audiotape, American Sign Language, etc.), should contact the Agency (State or local) where they applied for benefits. Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program complaint of discrimination, complete the USDA Program Discrimination Complaint Form, (AD-3027) found online at: http://www.ascr.usda.gov/complaint_filing_cust.html, and at any USDA office, or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. This institution is an equal opportunity provider.

EXCEPTIONS OR DEVIATIONS TO SPECIFICATIONS

Note: Vendor must sign the appropriate statement below as applicable.

() Vendor understands and agrees to all terms, conditions, requirements, and specifications stated herein.

Firm: _____

Signature/Date: _____

-OR-

() Vendor takes exceptions to terms, conditions, requirements and specifications stated herein.
(Vendor must itemize each exception below and return with the Proposal Documents.)

Firm: _____

Signature/Date: _____

Vendor should note that any exceptions taken from the stated terms and/or specifications *may*, but not necessarily will be cause for their submittal to be deemed “non-responsive”, risking rejecting of the submittal.

Attached are _____ additional pages.

DISCLOSURE OF SUBCONTRACTORS, SUBCONSULTANTS AND SUPPLIERS

Note: Vendor must sign the appropriate statement below as applicable.

- () No Subcontractors, Subconsultants or Suppliers will be used in connection with performance of this contract.

Firm: _____

Signature: _____

-OR-

- () All Subcontractors, Subconsultants or Supplier to be used in connection with performance of this contract are listed below. (Attached additional sheets as necessary.)

Firm: _____

Signature: _____

SUBCONTRACTORS, SUBCONSULTANTS AND SUPPLIERS

Name of Firm or Agency: _____

Address: _____

Telephone: _____

Contact Name/Title: _____

Name of Firm or Agency: _____

Address: _____

Telephone: _____

Contact Name/Title: _____

Name of Firm or Agency: _____

Address: _____

Telephone: _____

Contact Name/Title: _____

Name of Firm or Agency: _____

Address: _____

Telephone: _____

Contact Name/Title: _____

REFERENCE & SIMILAR PROJECTS FORM

Owner / Business Name:		
Service Location / Address:		
City:	State:	Zip Code:
Point of Contact:		Dates of Work:
Phone Number:		Fax Number:
E-mail Address:		
Project Name:		Contract Amount:
Brief Description of Service:		

Owner / Business Name:		
Service Location / Address:		
City:	State:	Zip Code:
Point of Contact:		Dates of Work:
Phone Number:		Fax Number:
E-mail Address:		
Project Name:		Contract Amount:
Brief Description of Service:		

Owner / Business Name:		
Service Location / Address:		
City:	State:	Zip Code:
Point of Contact:		Dates of Work:
Phone Number:		Fax Number:
E-mail Address:		
Project Name:		Contract Amount:
Brief Description of Service:		

NO-BID RESPONSE

**Muscogee County School District
Statement of “No Bid”**

If you do not intend to submit a bid for this project, please complete and return this form prior to the date shown for receipt of bids to: Aileen Arrighi, Senior Buyer at arrighi.aileen@muscogee.k12.ga.us.

We, the undersigned, have declined to submit a bid on the “BID #21-008 Classrooms of tomorrow – Interactive Learning & Meeting Centers Audio Visual Equipment and Services” for the following reasons:

_____ Specifications are too “tight”, i.e. geared toward one brand or manufacturer only
(please explain reason below)

_____ Insufficient time to respond to the solicitation.

_____ We do not offer this product/service or equivalent.

_____ Our schedule would not permit us to perform to specifications.

_____ Unable to meet specifications.

_____ Unable to meet insurance requirements.

_____ Specifications unclear (please explain below).

_____ Competition restricted by pre-approved owner standards.

_____ Other (please specify below).

Remarks:

Company Name: _____

Address: _____

Signature and Title: _____

Telephone Number: _____ Date: _____

SAMPLE AGREEMENT FOR SERVICES

(Sample agreement only. MCSD reserves the right to alter this agreement based on final BID results and/or any negotiations with proposed vendor)

THIS AGREEMENT FOR SERVICES is entered into and effective as of the X day of XXXX, 20XX, by and between **MUSCOGEE COUNTY SCHOOL DISTRICT**, a body politic of the State of Georgia (“MCSD”) and **XXXXXXXXXX**, duly authorized to conduct business in the State of Georgia (“CONTRACTOR”).

WHEREAS, the Contractor shall provide (services to be provided) as detailed in the Appendix A, if applicable, incorporated herein by reference, as such services are further described on Appendix A.

NOW THEREFORE, in consideration of the mutual considerations as stated herein, MCSD and CONTRACTOR agree as follows:

- 1. Discrimination is Prohibited:** MCSD does not discriminate on the basis of race, color, religion, sex, national origin, age, status as a veteran, or disability or in any other manner prohibited by the laws of the United States or the State of Georgia in any of its employment practices, education programs, services or activities. Contractor agrees that it will not discriminate or permit discrimination against any person or group of persons on the basis of race, color, religion, sex, national origin, age, status as a veteran, or disability or in any other manner prohibited by the laws of the United States or the State of Georgia or the policies of the MCSD.
- 2. Service Location:** The services identified in this Agreement will be provided at the location(s) indicated in this Agreement.
- 3. Fees:** The MCSD shall pay Contractor the amounts indicated in this Agreement according to the terms of this Agreement. As mandated by O.C.G.A. §20-2-506 (b) (3), the total and maximum obligation of MCSD for the calendar year of execution and all services rendered hereunder shall be: **(agreed price per bid documents and/or negotiations)**, invoiced as follows and subject to the Payment Terms outlined on the attached Appendix B: Fee Schedule.

MCSD shall not pay interest, penalty fees, late fees, conversion fees, or any sums intended as a penalty. If no services are performed under the terms of this agreement, MCSD shall be entitled to a return of money paid for months where no services were received or performed by Contractor, prorated at the monthly rate of the contract.

MCSD reserves the right to adjust any payments it makes to accurately reflect any diminished level of services that have been or may be provided by you as a result of the mandated shutdowns or building closures caused by COVID-19 or other national health emergencies.

Any agency or company, including Contractor, who provides MCSD with additional part-time or full-time supplemental staff workers, whether the work is performed on MCSD property or remotely, shall reimburse MCSD for any payments or portions of payments MCSD makes to that agency or company if that agency or company also receives payments under the CARES Act, or FFCRA or similar federal or state financial relief measures attributable to those same individuals.

MCSD hereby places Contractor on notice that MCSD will seek reimbursement from Contractor in the event Contractor also receives duplicate funds for the same services through the FFCRA and/or the CARES Act or similar federal or state financial relief measures.

4. **Term:** This Agreement shall terminate absolutely and without further obligation on the part of the MCSD at the close of the calendar year for which it was executed and at the close of each succeeding calendar year for which it may be renewed. This Agreement is subject to the provisions of O.C.G.A. § 20-2-506 and the terms of that statute are hereby expressly incorporated herein.

5. **Description of Services:** Contractor agrees to perform the services indicated in this Agreement and at Appendix A attached hereto, in accordance with the terms and conditions of this Agreement.

6. **Independent Contractor:** Neither Contractor nor any of its employees or agents shall be deemed to be employees or agents of the MCSD, it being understood at all times that Contractor is an independent contractor for all purposes and at all times and that Contractor shall have no right, power or authority to act or create any obligation, whether express or implied, on behalf of MCSD. Contractor shall, at its own and sole expense, comply with all federal, state and local laws, rules and regulations that are now or may in the future become applicable to Contractor, Contractor's business or Contractor's personnel engaged in the services covered by this Agreement including, but not limited to, the withholding and payment of all federal, state and local income and/or sales taxes, Social Security, unemployment, sickness, disability, workers' compensation and other payroll taxes with respect to its employees, including contributions from them when and as required by law. Contractor shall provide all of the tools, materials, equipment and other business items necessary to perform the Services. Contractor shall be solely responsible for paying, and shall pay, all of its own expenses, debts, accounts, obligations, liabilities, employees, taxes and fees incurred by it in the performance of the Services hereunder.

7. **Teachers' Retirement System:** Contractor must identify individuals who are drawing retirement from the Georgia Teachers' Retirement System (TRS), and contractor is responsible for any and all penalties and interests that may be assessed by TRS; Contractor shall hold MCSD harmless from and against any claims related to TRS.

8. **Georgia Security and Immigration Compliance Act of 2006, as amended:** The Contractor shall certify that the Contractor and any subcontractors have registered with and are participating in a federal work authorization program as outlined in O.C.G.A. §13-10-91.

9. **Delay of Performance:** MCSD reserves the right to prorate and/or adjust the cost of the services contracted for herein, or to terminate this Agreement if the commencement of Contractor's engagement is unduly delayed due to the fault of Contractor and/or any of their agents and/or representatives.

10. **Insurance:** At all times during the Term of this Agreement, Contractor, at its own expense, shall procure and maintain the types and minimum limits of insurance specified by the MCSD as outlined on the attached Appendix B: Insurance Requirements. Such insurance shall be provided by insurers authorized to do business in the State of Georgia and which have at least an A-(Excellent)/FSC-XI rating from A.M. Best. All insurance herein, except the professional liability insurance and educational liability, shall be written on an "occurrence" basis and not a "claims-made" basis. Contractor shall ensure that it names MCSD as an additional insured on its insurance policies and shall, concurrently with the execution of this Agreement, provide the MCSD with a Certificate of Insurance.

Contractor, on behalf of itself and its insurance companies, hereby waives, to the extent of any recovery under any such insurance policies, any right of subrogation that either may have. Contractor shall cause its respective insurance policies to contain endorsements evidencing such waivers of subrogation.

11. **Governing Law; Jurisdiction:** This Agreement shall be governed in all respects by the laws of the State of Georgia without regard to any conflict of laws provisions, and the parties hereto irrevocably consent to the exclusive jurisdiction and venue of the appropriate Court in Muscogee County, Georgia, for any dispute arising out of this Agreement or related to the services provided hereunder.

12. **Entire Agreement:** This Agreement, together with the exhibits and documents attached hereto (if any), represents the entire agreement between the parties and supersedes and replaces all prior oral and written proposals, communications and agreements with respect to the subject matter hereof. This Agreement may only be amended in writing, executed by the parties hereto. In the event of any inconsistency or conflict between the terms and conditions of this Agreement and any exhibits, then this Agreement shall control. Terms and conditions of any Request for Proposal connected to this Agreement are hereby incorporated by reference.

13. **Non-Assignment, Non Sub-Contracting:** Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by Contractor without the prior written consent of the MCSD, and any purported assignment shall be null and void. Substitutions are not permitted. Contractor may not sub-contract without the prior written consent of the MCSD.

14. **Termination:** The MCSD may terminate the Agreement at any time and for any reason (or no reason), and without penalty, upon thirty (30) days written notice to Contractor. Further, and pursuant to O.C.G.A. § 20-2-506, in the event appropriated funds are determined no longer to exist or to be insufficient for purposes of fulfilling MCSD's obligations hereunder, the MCSD may terminate this Agreement. The MCSD and Contractor may terminate this Agreement at any time upon their mutual consent.

15. **Taxes:** The MCSD is a tax-exempt entity and shall not be liable for the payment of any taxes.

16. **Hold Harmless:** To the fullest extent permitted by law, Contractor shall indemnify, defend (at Contractor's sole expense) and hold the MCSD, the Muscogee County Board of Education, its board members and employees harmless from and against any and all claims for bodily injury or death, damage to property, demands, damages, actions, causes of action, suits, losses, judgments, obligations and any liabilities, costs and expenses (including, but not limited to, attorneys' fees and costs), which arise or are in any way connected with the services contemplated by Contractor under this Agreement or the actions of Contractor's officers, employees, or agents.

17. **Compliance with MCSD Policies:** Contractor and any of its employees and agents shall, at all times during the term hereof and during the performance of services hereunder, comply with MCSD policies, procedures, regulations and directives, as modified from time to time.

18. **Attorneys' Fees:** Should the MCSD be the prevailing party in any legal action with Contractor arising out of this Agreement or the services performed hereunder, then in such event, the MCSD shall be entitled to recover its reasonable attorneys' fees and costs from Contractor.

19. **Force Majeure:** Parties' obligations to perform shall be excused if rendered impossible as a result of serious illness, death, or injury, accident, fire, riot, pandemic, or other manifestation of civil disorder; an act, rule

or regulation of any public authority or Court of competent jurisdiction; and/or an act of God, or any other event completely beyond the reasonable control of either party. Either party may terminate this agreement with no further obligation or liability if a Force Majeure Event causes substantial interruption for a period of thirty (30) days or more.

20. **Sovereign Immunity:** MCSD is a state agency and may not waive its Sovereign Immunity or agree to indemnify or hold harmless another party. The only liability MCSD may incur is that which is expressly provided for by Georgia law and is not enlarged by this Agreement.

21. **Deposits, Fees and Fines:** Contractor will not seek late fees, penalties, or interest or any other fees or fines that constitute a gratuity. Contractor will pay where its negligence causes damage to the property of MCSD. MCSD will not make any advance payments or deposits prior to the completion of services contracted for herein, unless otherwise specified on the attached Appendix A.

22. **Payment Terms:** Contractor will seek payment thirty (30) days after invoice date; Contractor will provide invoices, with Purchase Order number identified via email to accountspayable@muscogee.k12.ga.us or to the MCSD Accounts Payable Department, Muscogee County School District, 2960 Macon Rd., Columbus, GA 31906. Contractor may also be requested to provide a copy of the invoice to the Division of MCSD obtaining the services. Contractor will register as a vendor via submission of a W-9 to the MCSD Division of Finance prior to beginning work.

23. **Disclosures:** Contractor will disclose to MCSD the existence of any actions, suits, proceedings, claims or disputes pending or, threatened or contemplated, at law, in equity, in arbitration or before any Governmental or Regulatory Agency, whether under current business name or designation or a prior business name or designation. Traffic and parking citations do not need to be disclosed. This disclosure will be made prior to any performance under the Agreement.

24. **Background Investigation:** MCSD requires a criminal background investigation of Contractor's personnel that may provide services on MCSD property. Contractor represents and warrants that it shall not assign personnel to any task under this Agreement if that individual's background check does not satisfy the current expectations and requirements of the MCSD Division of Human Resources. Contractor further warrants that if an individual's status changes due to an arrest or any other legal action, Contractor will immediately notify MCSD's Division of Human Resources so to collaborate on the response. MCSD background check requirements include a criminal background check that includes fingerprinting. Final authority as to who may enter MCSD property rests with MCSD.

25. **Non-Collusion:** Contractor certifies that its proposal, bid or offer is made without any prior understanding, agreement or connection with any corporation, firm or person submitting a proposal, bid or offer for the same materials, supplies or equipment, and is in all respect fair and without collusion or fraud. Contractor understands and acknowledges that collusive bidding is a violation of Federal and/or state law and can result in fines, prison sentences and civil damage awards.

26. **MCSD Right to Remove:** MCSD reserves the right to immediately remove any individual from its premises; Contractor agrees that this provision applies to its employees and agents. Contractor agrees to abide the wishes of MCSD should the MCSD determine that any employee or agent of Contractor should not work pursuant to this Agreement. MCSD will be reasonable in enforcement of this provision.

27. **Records, Information, and Data:**

a) **Retention** – Contractor shall retain all its internal books, records and documents related to this Agreement in accordance with generally accepted accounting principles and procedures – which shall sufficiently and properly document and calculate all charges billed to the MCSD during the term of the Agreement – for a period of at least five (5) years following the date of final payment hereunder or the completion of any audit, whichever is later. Records to be maintained include both financial records and service records.

b) **Access** – Contractor shall permit MCSD to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records of the Contractor relating to orders, invoices or payments or any other documentation or materials pertaining to this Agreement, wherever such records may be located, during normal business hours. Contractor shall not impose a charge for audit or examination of Contractor’s books and records and, if an audit discloses incorrect billings or improprieties, the MCSD reserves the right to charge Contractor for the cost of the audit and any other appropriate reimbursements.

c) **Confidentiality** – Contractor may have access to confidential information maintained by MCSD or access to MCSD computers, hardware, software programs and / or information technology infrastructure or hard copy data or records, where such access is needed to carry out Contractor’s duties; Contractor shall presume all information received is confidential unless otherwise designated by the MCSD. Access shall be terminated at the sole discretion of the MCSD. Contractor shall notify the MCSD immediately if it suspects abuse or misuse of such access. No confidential information shall be disseminated except as authorized by law and with the prior written consent of the MCSD, either during the period of the Agreement or at any time thereafter. Any information supplied to Contractor shall be considered the property of the MCSD. Contractor must return any and all data collected, maintained, created, or used, in whatever form it is maintained, within a reasonable time from the request of the MCSD. Contractor shall take commercially reasonable measures to protect the security of confidential information both during the Agreement and thereafter. Contractor shall immediately notify MCSD where it has reasonable cause to believe there has been an unauthorized disclosure of confidential information, whether intentional or accidental. Contractor shall notify MCSD prior to or immediately upon termination or resignation of an employee or agent of Contractor that has or has had access to MCSD software platforms or data in order that MCSD may terminate that individual’s ability to access MCSD software or data.

d) **Applicable Laws** – Contractor shall maintain any information obtained from MCSD in strict confidence, and specifically, in accordance with all federal and state laws that may apply, including but not limited to the federal Family Education Rights and Privacy Act of 1974, 20 U.S.C. s 1232(g) and 5 U.S.C. s 522(a). To the extent a request is made pursuant to any federal Freedom of Information or state Open Records Act laws, Contractor shall immediately notify MCSD and shall respond as directed by MCSD.

e) **Warranties** – Contract warrants that the workmanship hereunder shall be free from defects for one (1) year from date of installation or from completion of the services hereunder, whichever is later. Contractor will also extend to MCSD the benefits of any warranty Contractor has received from the manufacturer, the procurement of such warranties being the duty of the Contractor.

THE PARTIES HERETO have affixed their hand and seal as of the date first written above.

MUSCOGEE COUNTY SCHOOL DISTRICT (MCSD)

By: _____ Date: _____
Dr. David Lewis, Superintendent of the Board of Education

XXXXXXXXXXXXXXXXXXXX

By: _____ Date: _____

Print: _____

SAMPLE

FINANCIAL PROPOSAL

Proposers must provide the **total cost** for each solution (no more than two solutions) per classroom, standard meeting room, and the MCPEC large meeting center. An itemized list for each solution must be provided on a **separate page** to include brand, model number and price per item.

Description	Cost
Classrooms of Tomorrow Initiative	
Solution #1 (Total Per Classroom-Itemized on Separate Page)	
Labor (to include installation, cabling, and configuration)	
Training	
Warranties (indicate number of years)	
Service Level Agreement	
Shipping Costs	
Removal of Current Equipment	
Additional Charges (explain below)	
Solution #2 (Total Per Classroom-Itemized on Separate Page)	
Labor (to include installation, cabling, and configuration)	
Training	
Warranties (indicate number of years)	
Service Level Agreement	
Shipping Costs	
Removal of Current Equipment	
Additional Charges (explain below)	
Standard Meeting Centers	
Solution #1 (Total Per Meeting Center-Itemized on Separate Page)	
Labor (to include installation, cabling, and configuration)	
Training	
Warranties (indicate number of years)	
Service Level Agreement	
Shipping Costs	
Removal of Current Equipment	
Additional Charges (explain below)	
Solution #2 (Total Per Meeting Center-Itemized on Separate Page)	
Labor (to include installation, cabling, and configuration)	
Training	
Warranties (indicate number of years)	
Service Level Agreement	
Shipping Costs	
Removal of Current Equipment	
Additional Charges (explain below)	

MCPEC Large Meeting Center	
Solution #1 (Total Per Meeting Center-Itemized on Separate Page)	
Labor (to include installation, cabling, and configuration)	
Training	
Warranties (indicate number of years)	
Service Level Agreement	
Shipping Costs	
Removal of Current Equipment	
Additional Charges (explain below)	
Solution #2 (Total Per Meeting Center-Itemized on Separate Page)	
Labor (to include installation, cabling, and configuration)	
Training	
Warranties (indicate number of years)	
Service Level Agreement	
Shipping Costs	
Removal of Current Equipment	
Additional Charges (explain below)	

COMPANY NAME: _____

PRINT NAME: _____

SIGNATURE: _____

DATE: _____